

EQUUSTRONG UK ETHICAL FUNDRAISING POLICY

This policy sets out how we manage the ethical issues and social responsibility within fundraising.

Specifically, we always aim to be open, honest, fair and to operate in a legal way that meets not only the law, but also fundraising regulation and best practice, including the Code of Fundraising Practice.

Everyone who engages in fundraising has a responsibility to be aware of and comply with the ethical issues and procedures in this policy.

People And Organisations

Directors

We will always be honest about what we can achieve when asking for funds, submit realistic budgets, use the funds for the purpose intended and ensure that we provide any reports required on time.

We will ensure that everyone is aware of and consistently complies with the regulatory guidance on fundraising behaviours and respond promptly and effectively to any fundraising complaints.

Supporters

Supporters have a right to expect us to provide clear, truthful information on our work, including reporting on how we spend the funding we are given and managing donors' information responsibly.

We will comply with the guidance issued by the Fundraising Regulator and UK law, including in respect of openness and honesty with our supporters and members of the public.

We will respect the privacy and contact preferences of our donors. We will respond promptly to requests to cease contact or complaints and act to address their causes.

Beneficiaries

How we represent our beneficiaries, in our communications, is always respectful of them and portrays them in the way they would wish to be seen. We will only use personal information that they have given consent for and for the purposes they have agreed and will not disclose anything that might put them at risk, particularly children and vulnerable people.

Bullying And Abuse

The Board of Directors has a zero tolerance for abuse, including discrimination, bullying and sexual harassment, not only for fundraising staff and volunteers, but for anyone who is involved with our company. We will maintain a culture of respect and equality, will ensure that there are processes to raise concerns that everyone is aware of and is confident to use and we will deal with any allegations of abuse promptly, sensitively and in accordance with employment and any other laws.

Vulnerable Individuals

In communicating with potential or existing donors we will be mindful of indicators that may suggest he or she may be vulnerable, using REAL:

- **Retain** - and repeat the information you give him / her?
 - Do you have to repeat what you have said over and over again?
- **Explain** - able to properly explain or communicate the decision they have made?
 - Are they joining in the discussion or just agreeing with what you are saying?
 - Are they asking questions that aren't related to what you are saying?
- **Able** - to understand what they are being told?
- **Listen** – able to listen, follow and understand the discussion taking place, or are they just repeating what you say?

If an individual shows signs of possible vulnerability, we will:

- Consider communication preferences.
- Not make assumptions about him / her.
- Ask him / her what they need and how you can help them better.
- Empathise and sympathise with him / her.
- Try asking questions in a different way.
- Summarise anything that has been decided or agreed in plain English.

We:

- Will not place any undue pressure on individuals to donate.
- Do not either solicit nor accept donations from anyone whom we know, or think may not be competent to make their own decisions.
- Are sensitive to any needs that a donor may have.

Commercial Partners

We will not partner with any organisation that produces goods / services or acts in a way that is contrary to our values.

We will ensure that any commercial agreement represents a fair deal for the company and:

- Clearly establishes what we expect to gain from it, prior to entering into an agreement.
- Set up appropriate systems to monitor and review the partnership.
- Take appropriate steps to identify and manage any risks.
- Ensure from the outset that the expectations of both parties have been agreed and can be managed effectively and appropriately.

We will disclose any commercial partnerships in our Annual Report.

Systems And Procedures

Donations

If supporters wish their donation(s) to be used in a specific way, or for a specific purpose, they may provide written instructions with their donation. We will always respect this.

Refusals

We abide by the law which requires us in deciding whether to accept or refuse a donation, to consider which action is in the company's best overall interest. We have adopted an Acceptance of Donations policy which covers this in detail.

Due Diligence

We will undertake reasonable due diligence of donors, to ensure they do not hold views or participate in activities that might be incompatible with our role and damage our reputation. In terms of donations, we will ensure that any gift is safe to accept and, doing so, would be in the best interests of the company. We will also consider issues, such as suspicious donations, or managing large anonymous gifts, or those from vulnerable individuals.